

Goodwill Industries International®, Inc.

Annual Report 2008



Values

Respect • Stewardship • Ethics • Learning • Innovation



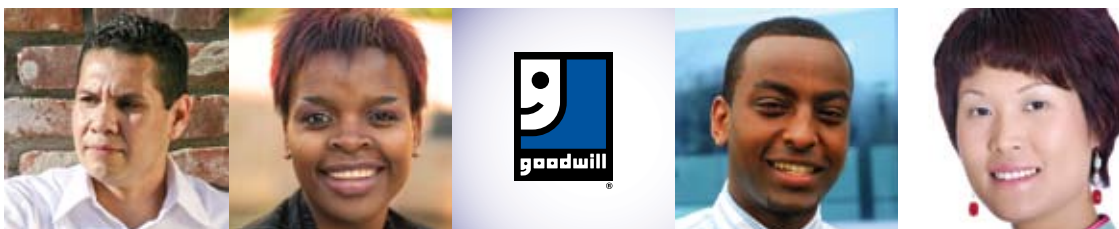
Vision

We at Goodwill Industries will be satisfied only when every person in the global community has the opportunity to achieve his or her fullest potential as an individual and to participate and contribute fully in all aspects of a productive life.



Mission

Goodwill Industries will enhance the quality and dignity of life for individuals, families, and communities on a global basis, through the power of work, by eliminating barriers to opportunity for people with special needs, and by facilitating empowerment, self-help, and service through dedicated, autonomous local organizations.





CONSOLIDATED STATEMENT OF FINANCIAL POSITION
As of December 31, 2008

(with comparative totals as of December 31, 2007)

ASSETS	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	2008 TOTAL	2007 TOTAL
Cash and cash equivalents	\$1,051,989	\$ —	\$ —	\$1,051,989	\$1,624,054
Investments	3,634,298	864,576	1,159,925	5,658,799	7,432,869
Accounts and notes receivable	1,088,553	—	—	1,088,553	724,410
Pledges receivable	6,956	61,890	—	68,846	103,772
Grants receivable	2,180,022	—	—	2,180,022	872,312
Prepaid expenses and other assets	406,195	—	—	406,195	389,748
Bond issue costs	69,385	—	—	69,385	72,840
Property and equipment	9,233,598	—	—	9,233,598	9,832,219
TOTAL ASSETS	\$17,670,996	\$926,466	\$1,159,295	\$19,757,387	\$21,052,224
LIABILITIES AND NET ASSETS					
LIABILITIES					
Accounts payable	\$383,045	\$ —	\$ —	\$383,045	\$704,053
Accrued expenses	3,133,007	—	—	3,133,007	2,312,550
Deferred revenue	236,069	—	—	236,069	278,985
Capital lease obligations	145,845	—	—	145,845	84,503
Bonds payable	2,200,000	—	—	2,200,000	2,300,000
Guarantee reserve	111,058	—	—	111,058	360,880
Security deposit	21,883	—	—	21,883	21,883
TOTAL LIABILITIES	6,230,907	—	—	6,230,907	6,062,854
NET ASSETS	11,440,089	926,466	1,159,295	13,526,480	14,989,370
TOTAL LIABILITIES AND NET ASSETS	\$17,670,996	\$926,466	\$1,159,295	\$19,757,387	\$21,052,224

Goodwill Industries International, Inc., (“Goodwill”) was established in 1902 and incorporated in 1920 to improve the quality of life of people with disabilities and other disadvantages such as welfare dependency, illiteracy or lack of work experience. Each local Goodwill Industries is a separate 501(c)(3) corporation. The Goodwill network is composed of Goodwill Industries International (GII) and 183 Goodwill affiliates in the United States, Canada and 14 other countries worldwide. All Goodwills are local, independent, community-based, nonprofit corporations that provide career services, job training, placement and employment for people with disabilities and other disadvantages. Through a member agreement with the local agencies, GII represents the membership before the federal government and national and international organizations. GII provides member Goodwills with various services, including consulting for workforce development, retail, and commercial operations, financial and management information, education and training, public relations, and legislative information.

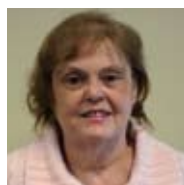


CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year ended December 31, 2008

(with comparative totals for the year ended December 31, 2007)

REVENUE	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	2008 TOTAL	2007 TOTAL
Membership dues	\$15,757,230	\$ —	\$ —	\$15,757,230	\$14,975,685
Grants from government agencies	12,584,132	—	—	12,584,132	10,465,066
Program service fees	2,019,691	—	—	2,019,691	1,463,677
Contributions	30,805	566,994	—	597,799	639,370
Rental	297,237	—	—	297,237	297,232
Legacies and bequests	266,351	—	—	266,351	50,470
Investment income	126,755	40,206	739	167,700	560,246
Other income	28,071	—	—	28,071	27,704
TOTAL REVENUE	31,110,272	607,200	739	31,718,211	28,479,450
Net assets released from restriction — satisfaction of program restrictions	847,587	(847,587)	—	—	—
TOTAL REVENUE AND SUPPORT	31,957,859	(240,387)	739	31,718,211	28,479,450
EXPENSE					
PROGRAM SERVICES					
Sponsored programs and grants	13,338,256	—	—	13,338,256	10,936,966
Direct services to membership	10,175,564	—	—	10,175,564	9,470,113
Support services to membership	5,121,135	—	—	5,121,135	4,497,279
TOTAL PROGRAM SERVICES	28,634,955	—	—	28,634,955	24,904,358
MANAGEMENT AND GENERAL SERVICES					
General and administrative	3,360,854	—	—	3,360,854	3,123,165
Resource development	455,077	—	—	455,077	438,438
TOTAL MANAGEMENT AND GENERAL	3,815,931	—	—	3,815,931	3,561,603
TOTAL EXPENSE	32,450,886	—	—	32,450,886	28,465,961
CHANGE IN NET ASSETS FROM OPERATIONS	(493,027)	(240,387)	739	(732,675)	13,489
GAIN ON SALE OF PROPERTY AND EQUIPMENT	21,207	—	—	21,207	—
JOINT VENTURE EXPENSES	(19,439)	—	—	(19,439)	(102,068)
UNREALIZED LOSS ON INVESTMENTS	(517,102)	—	(214,881)	(731,983)	(64,918)
CHANGE IN NET ASSETS	(1,008,361)	(240,387)	(214,142)	(1,462,890)	(153,497)
NET ASSETS, BEGINNING OF YEAR	12,448,450	1,166,853	1,374,067	14,989,370	15,142,867
NET ASSETS, END OF YEAR	\$11,440,089	\$926,466	\$1,159,925	\$13,526,480	\$14,989,370



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